**Von Cameron  
Chief Revenue Officer, Smith Micro**

As Chief Revenue Officer, Von leads the company’s customer acquisition, customer management, and sales and systems engineering teams. A recognized expert in building successful sales and business development operations and driving new customer acquisition, Von has over 30 years of experience selling technology solutions to communications service providers and enterprises globally. He has held executive management positions with Openwave, Oracle, FoxT, and Booz Allen & Hamilton and was instrumental in helping each of these firms grow their worldwide customer base. Von brings a strong leadership style, a focus on customer satisfaction, and a unique blend of experience selling high value "solutions" directly to enterprises, communication service providers, network equipment providers, systems integrators, and device manufacturers. Von served proudly in the United States Air Force and earned his Bachelor of Science degree in Math–Operations Research from the United States Air Force Academy in Colorado, Springs, CO and an MBA from Golden Gate University in San Francisco, CA.